

## Ken DEGUCHI

Senior Vice President / Executive Director  
InfoCom Research, Inc.

Ken Deguchi is heading the largest team in ICR since July 2018 where many ICT research and consultation professionals belong to. He has been working in the ICT industry for more than thirty years mainly focusing on global business and business development with enterprise customers and partners.

From 1996 to 1997, he was sent to Brookings Institution in Washington D.C. as a visiting scholar and did extensive research on the US regulatory environment in the wireless industry. After that, he started and headed the Washington DC office and has done government relations and media relations for around four years.

He had spent five years doing M&A in the ICT industry, where he successfully has done three major transactions with two data center companies in the UK and the US, and a global conferencing service provider.

On top of these global business achievements, he has expertise in the Southeast Asian ICT market. He was appointed as a country manager in Singapore from 2005 to 2008, where he doubled the top line of the Singapore subsidiary. Right before he joined ICR, he had been President and CEO of a leading data center provider in Malaysia for four years, where he expanded the business significantly.